



**Norton School  
Budget Meeting  
Friday, October 19, 2018  
1:00 – 2:30  
Agenda**

- 1:00 Welcome and Announcements (Dan McDonald)**
- 1:10 Review Available Funds Table (Dan McDonald and Paige Jacobson)  
Q & A regarding Available Funds**
- 1:30 Review Trend Graphs of Revenues and Expenses (Dan McDonald)  
Q & A on Graphs**
- 1:45 Development Opportunities (Mike Celaya)**
- 2:00 Strategic Initiatives Activity (All)**
- 2:30 Adjourn**

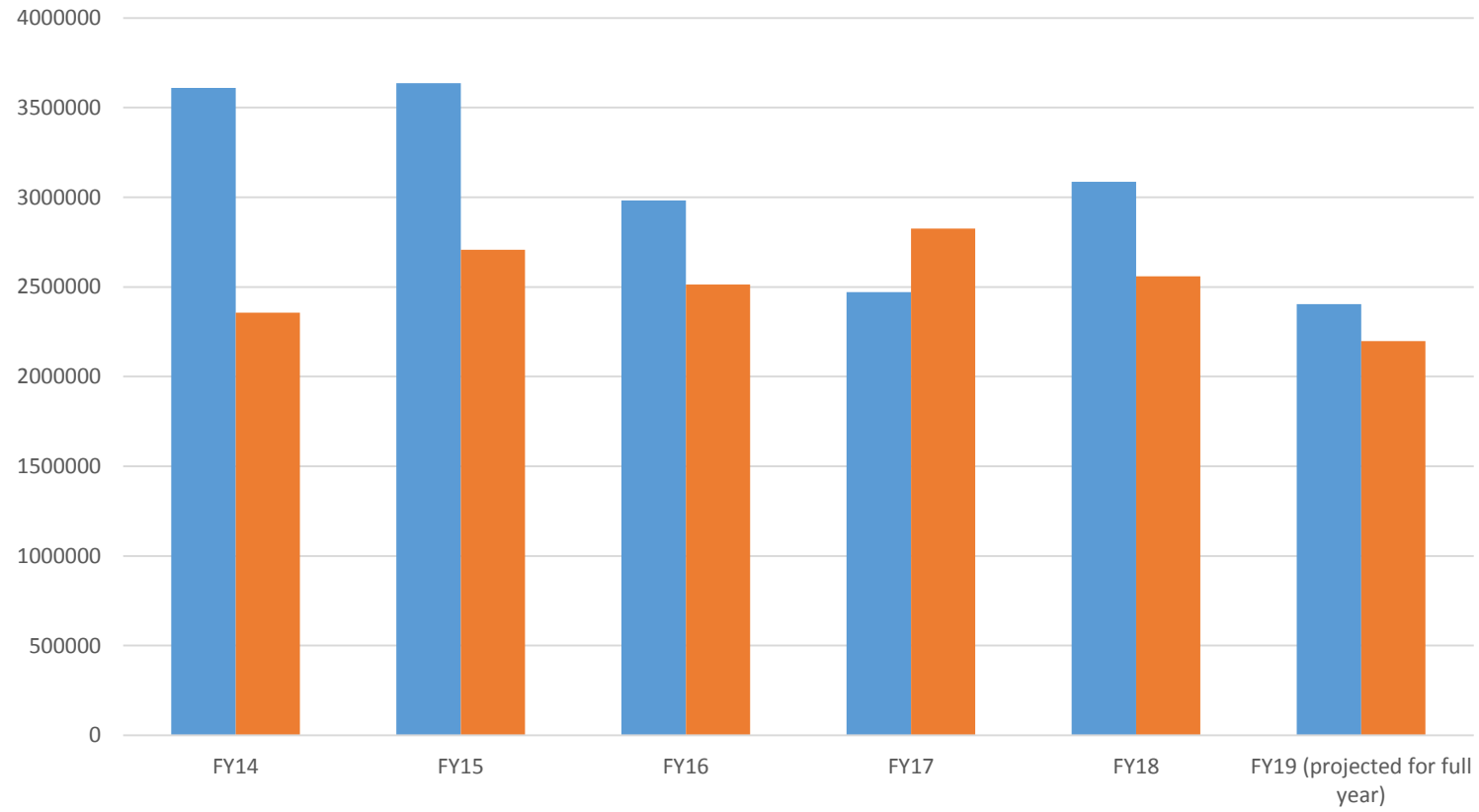
		FY2019	FY2019				FY2020	FY2021	
		<u>Projected</u>	<u>Beginning Balance</u>	<u>Actuals</u>	<u>Obligations</u>	<u>Planned</u>	<u>Total</u>	<u>Projected</u>	<u>Projected</u>
Inflows	State	3,139,903						3,271,103	3,376,063
	Federal	87,618						87,618	87,618
	Designated	643,095						763,095	763,095
	Designated IDC	-4,000						11,000	26,000
	Sales & Service	0						0	0
	Gifts	799,540						815,531	831,841
	UA Foundation	1,668,247						1,684,930	1,701,779
	Total Income	6,334,403						6,633,277	6,786,396
Expenses	Personnel Services	4,397,438						4,528,638	4,633,598
	General Expenses	380,000						391,400	403,142
	Travel	95,000						97,850	100,786
	Transfer of Funds - Expense	100,000						102,000	104,040
	Overhead Costs	20,000						20,400	20,808
	Total Expenses	4,992,438						5,140,288	5,262,374
Balance Adjustments	UA Foundation Balance								
	Actual Legal Obligations	-165,183						-267,545	-288,653
	Actual Unit Head Obligations	-812,566						-740,991	-716,688
	All Balance Adjustments	-977,749						-1,008,536	-1,005,341
Balance	Available Funds	364,216						484,453	518,681

This information gets filled in over the year.



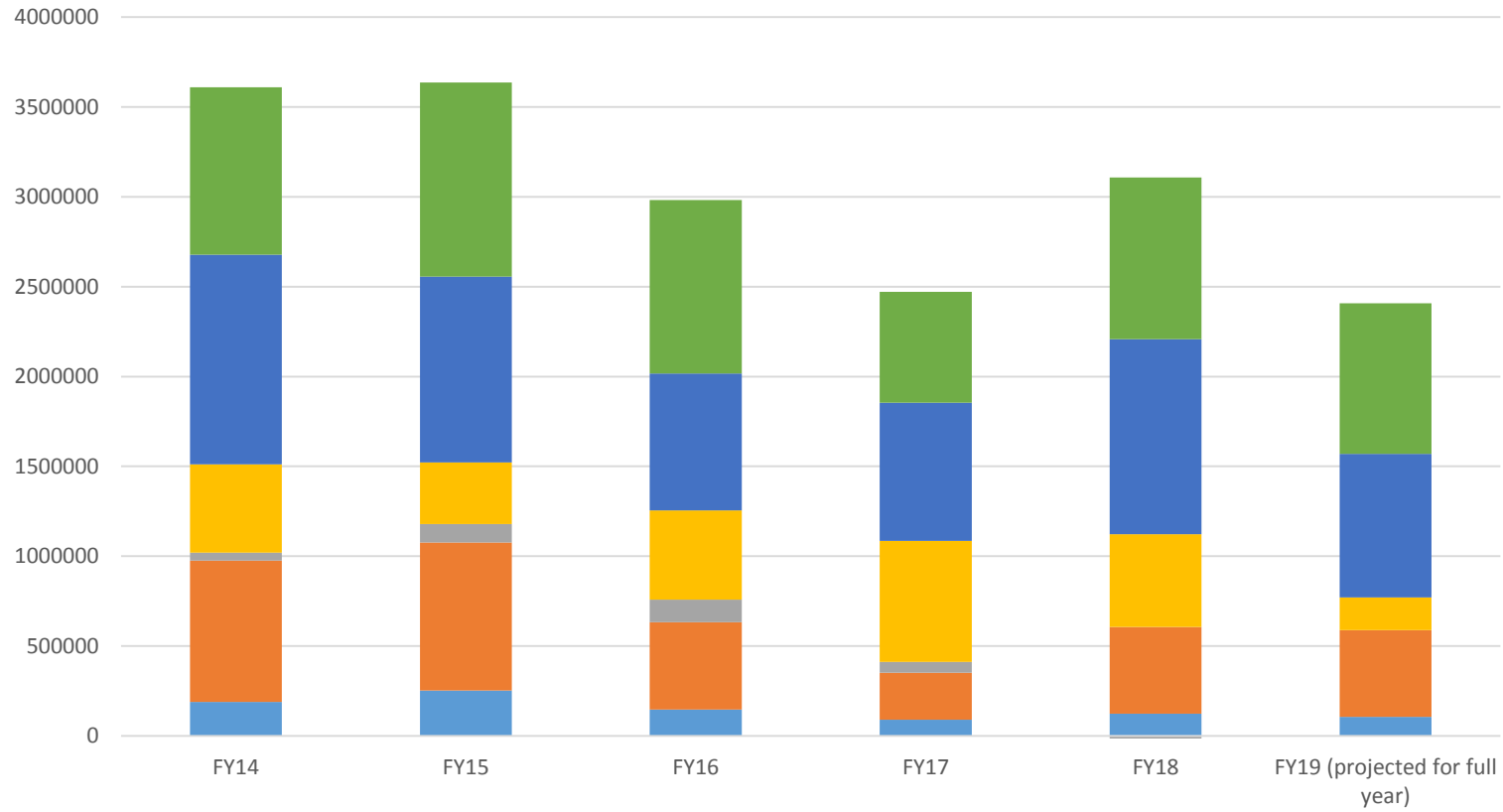
### FCS Revenue FY14-FY19 (Does not include state funds)

■ Total Income-All ■ Total Expenses-All

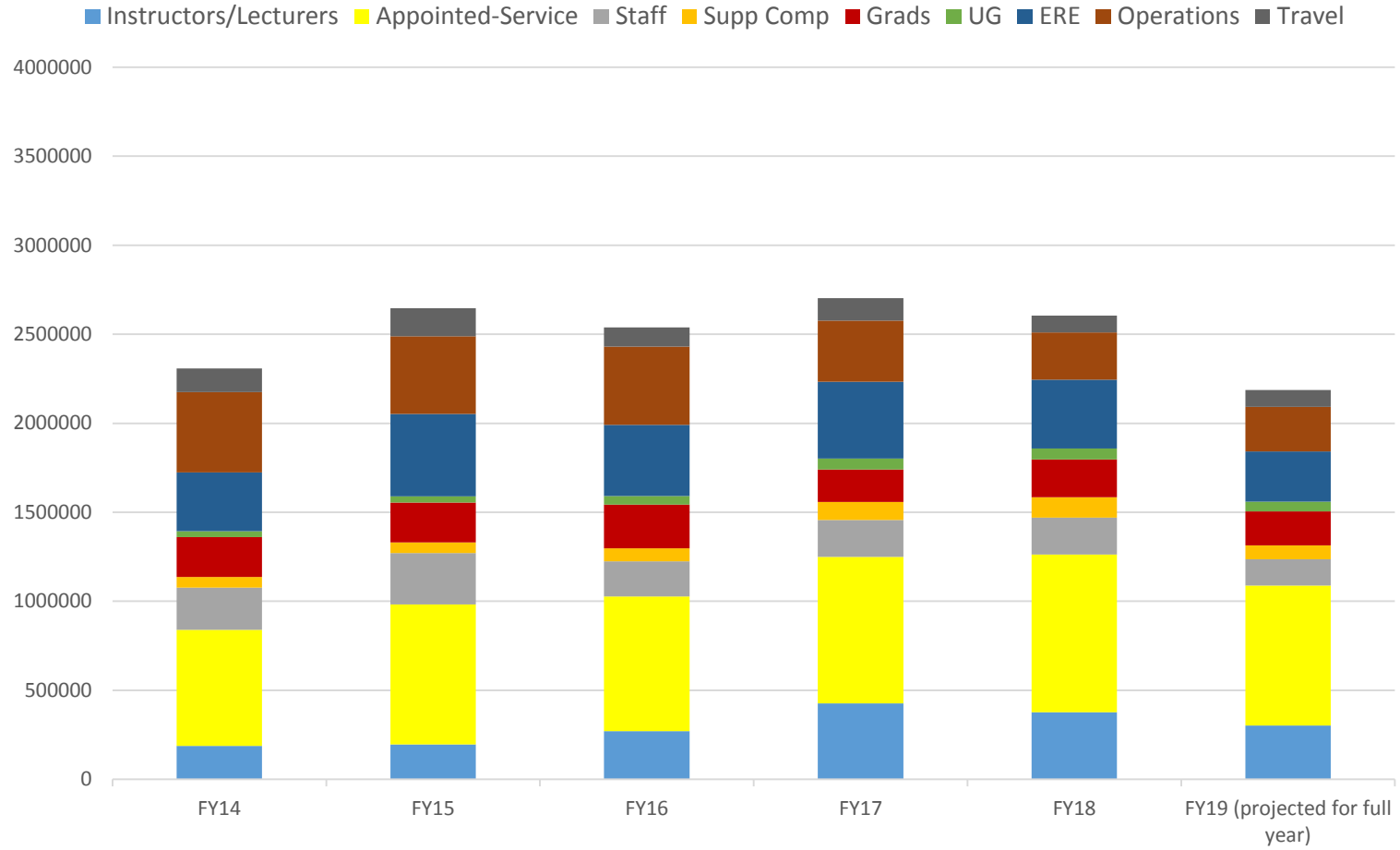


### FCS Revenue FY14-FY19

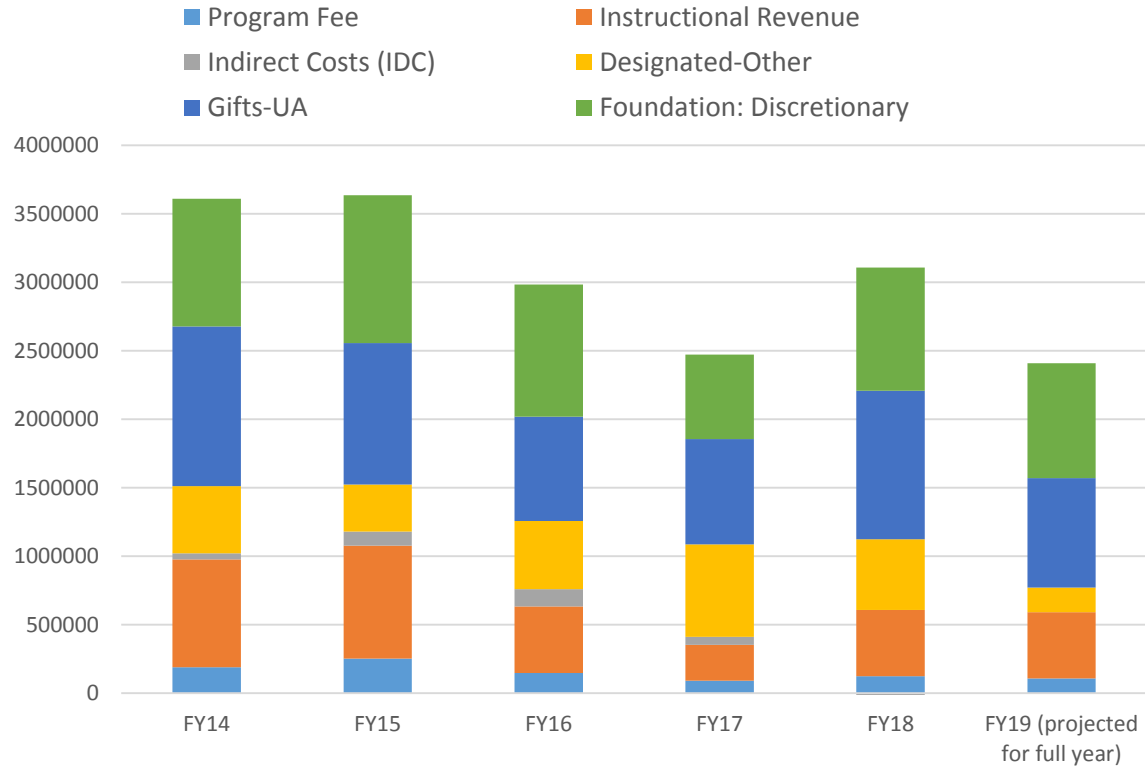
- Program Fee
- Indirect Costs (IDC)
- Gifts-UA
- Instructional Revenue
- Designated-Other
- Foundation: Discretionary



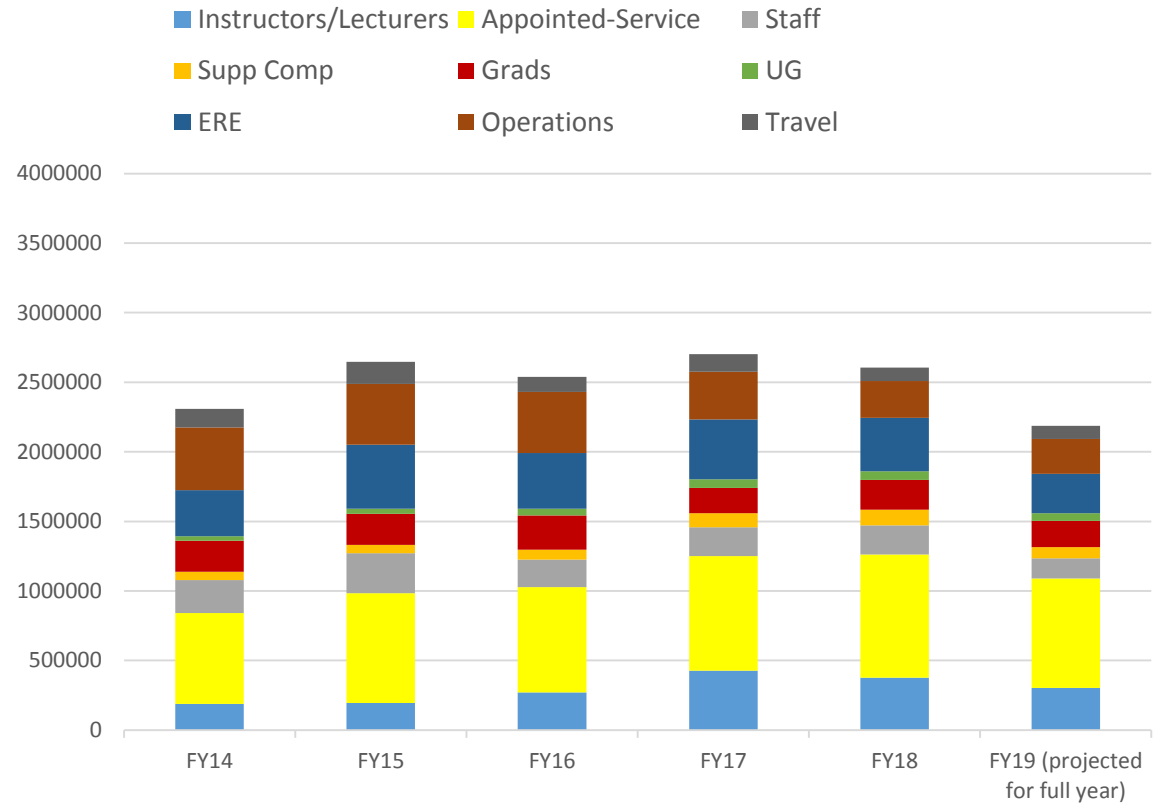
### FCS Expenses FY14-FY19



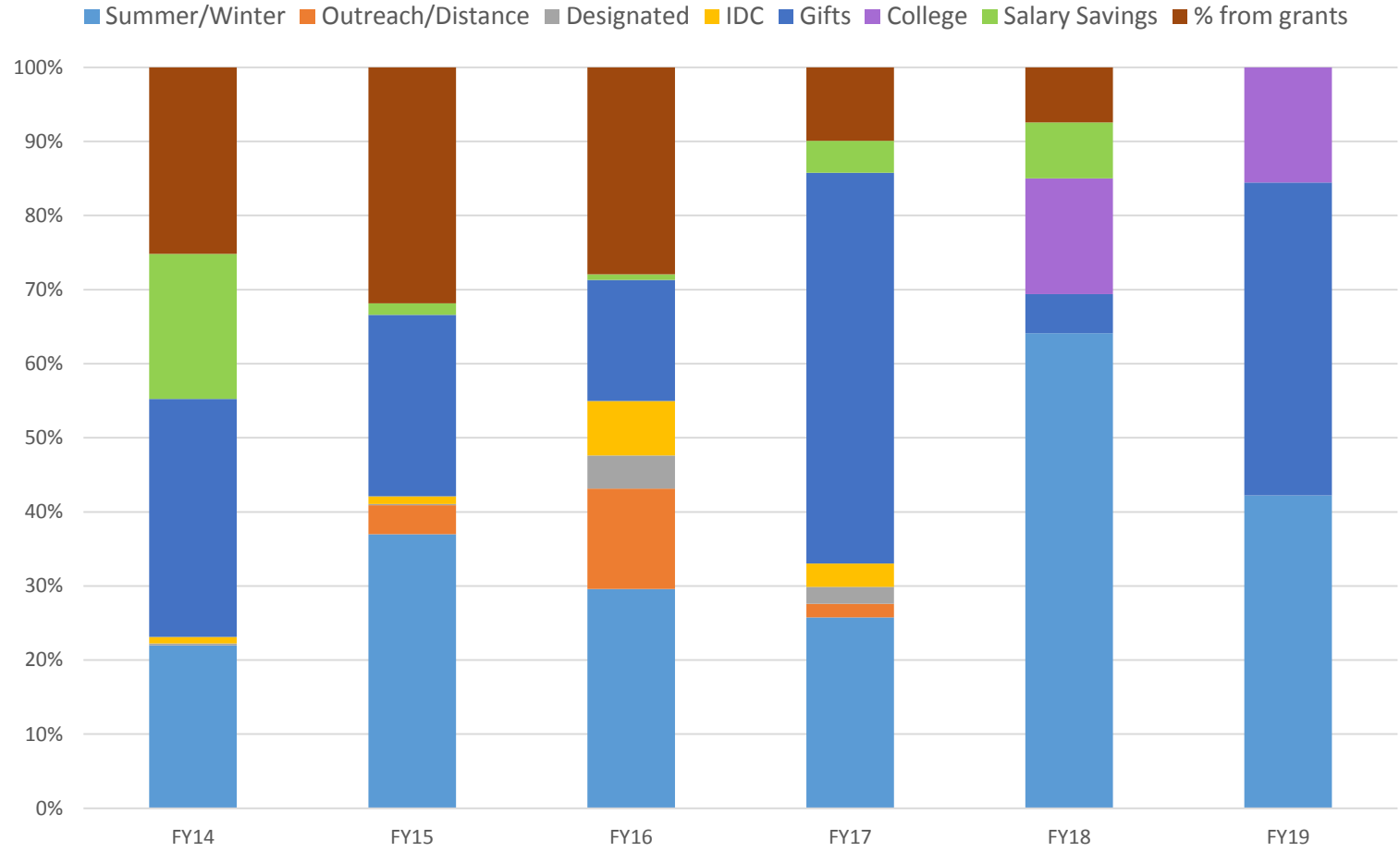
### FCS Revenue FY14-FY19



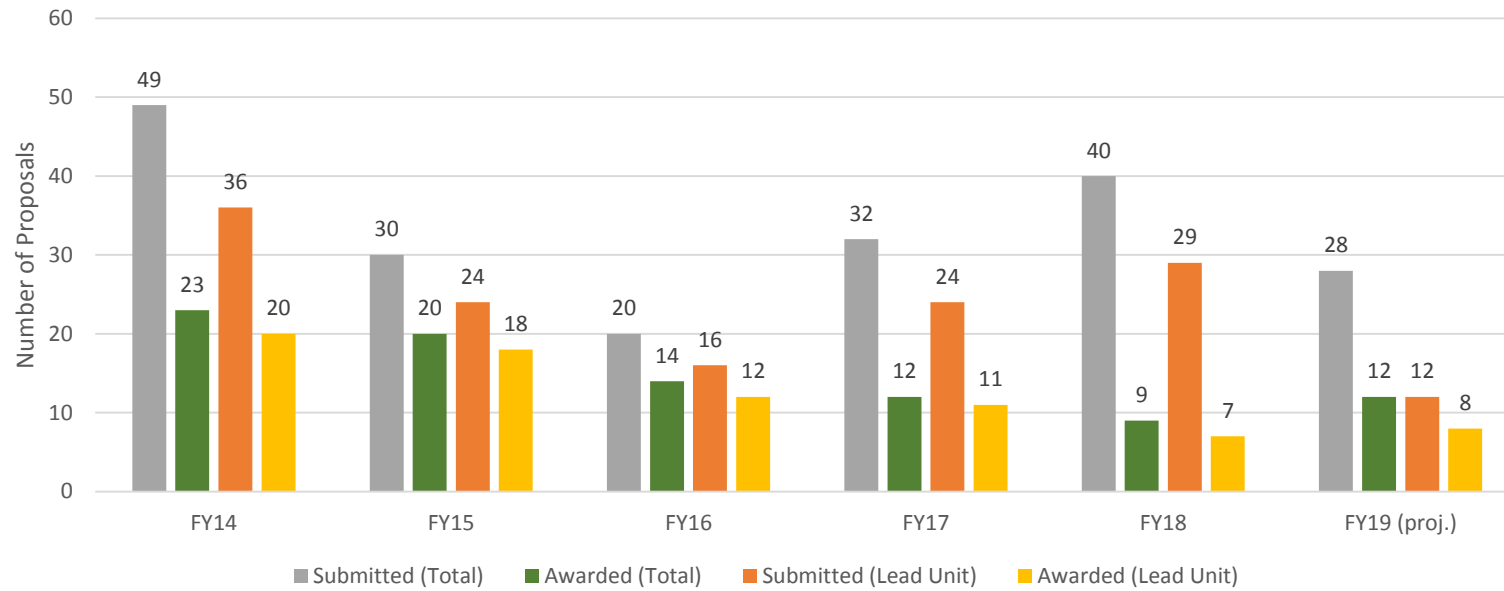
### FCS Expenses FY14-FY19



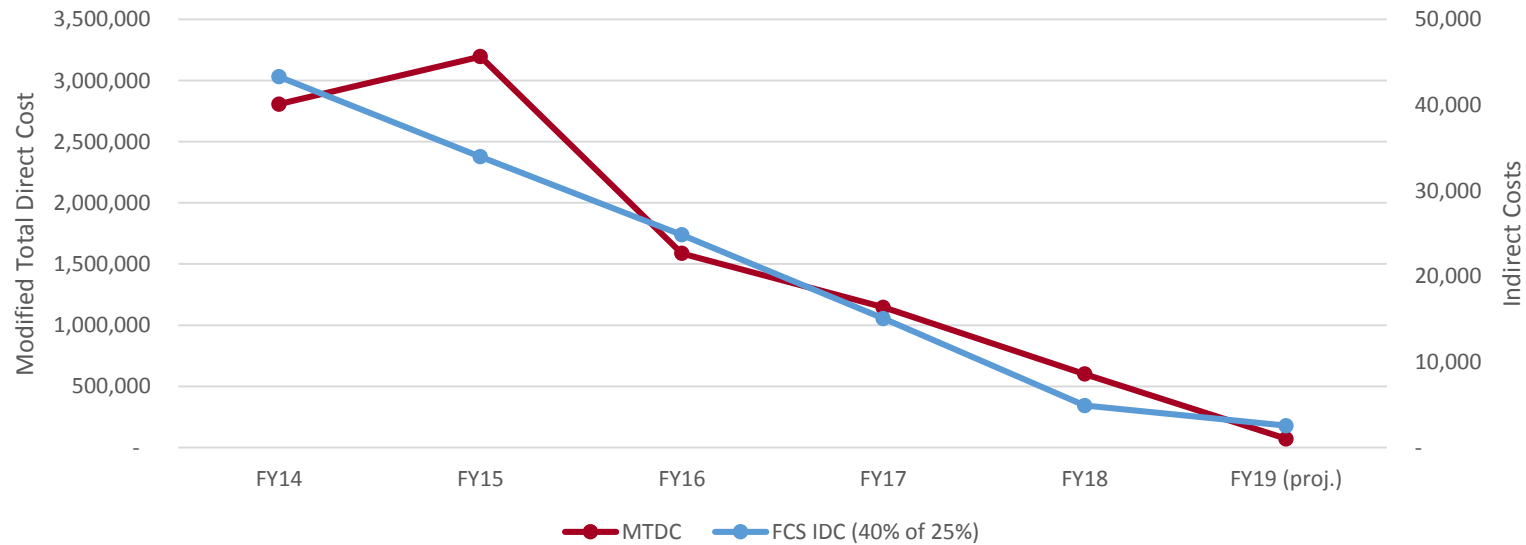
### Grad Budgets FY14-FY19



### Proposal Submissions vs Awarded



### MTDC vs IDC





## Strategic Initiatives Activity:

“If I had a million Dollars”



Okay, let's say, if I had up to \$25,000 to put towards a Norton School strategic initiative that will provide a return on investment, what should that be?

1. Take five minutes to brainstorm ideas.
2. Take 15 minutes to discuss at your table.
3. Report to larger group main ideas for initiative.
4. You may hand in this paper at end of activity if you wish.